



LYNNWOOD CONVENTION CENTER

CASE STUDY



LYNNWOOD
CONVENTION CENTER

MITYLITE®

XpressPort®

FEATURED PRODUCTS:

- MityLite – Encore HD Banquet Chairs
- MityLite – High Capacity Push Cart
- XpressPort – XpressLink Carts

The Perfect Chairs at the Right Price

DESIGNED AND MANUFACTURED FOR LYNNWOOD CONVENTION CENTER

OVERVIEW

Opened in 2005, the Lynnwood Convention Center is situated in the heart of Washington State's aerospace district, a high tech and bio-med corridor. The center offers individualized meeting spaces with full onsite audiovisual and electrical support, and first class, resort quality in-house catering.

CHALLENGE

After 14 years of hard use, the chairs that Lynnwood purchased were not holding up. The inventory was depleted and the chairs they did have were outdated, falling apart, and uncomfortable for guests to sit in. They began looking for chairs that would be durable enough to last and were stackable for easy storage to save space throughout the facility. It was also important to find chairs that were lightweight and easy to manage for employees, while also being comfortable for guests to sit in for long periods of time.

SOLUTION

It turns out the MITY Encore HD banquet chairs were exactly what the Lynnwood Convention Center was hoping to find. The chairs are built to be tough and they store easily by stacking 14-chairs high without causing structural damage. Encore HD chairs are lightweight for easy set up and take down, and the plush cushioning with patented FormFlex™ seat provides exceptional comfort. In addition to the chairs, Lynnwood purchased a series of easy to use carts for transporting and storing the chairs.



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How MITY Made It Easy

MITY helped Lynnwood find chairs that fit all their criteria in addition to the perfect carts for easy storage and transport. Best of all, we were able to stay within their desired budget and deliver the chairs ahead of schedule. The customer service team also provided the convention center with a box of extra chair feet.



“MITY was very accommodating and easy to work with. The turnaround time was quicker than I thought it would be and we actually got the chairs two weeks ahead of schedule. They were able to give me a special deal to get everything that I needed with my budget. I will definitely work with MITY again as we continue to expand our facility and product needs.”

— Sara Blayne
General Manager

MITYLITE



Encore HD

MITYLITE



High Capacity Push Cart

XpressPart



XpressLink

